## Mar 11, 2024 | Development Committee Monthly Meeting

Attendees: Julie Doyon Whitney Dodge Shauna Kozinski Amy Bottomley

Called to order: 5:05pm

## Notes

Growing Golf tournament is needed-ideas welcomed
 Update marketing material

Alumni database

Create former golfer database

Survey after tournament for feedback/follow up

Creating constant contact with former sponsors - invites/updates throughout year (Grace)

- Need to build fundraising events/awareness beyond Golf Tournament
  Attend social/community event (no money ask) to create relationships with businessess
- We need to set a dollar amount the board needs to raise/contribute SHORT TERM GOAL BY SEPT 30: \$9k as a board \$800/board member Suggested actions: sign up a foursome for golf tourney (\$700) + \$100 or donation items for raffle etc

As a board, we're not even matching what the PTO makes Investigate Corporate Matching (Fidelity)

Grant money to fund marketing of MACS /Grant funds for marketing need to be spent by Sept 30, 2024

Create student alumni database

GoFundMe?

Challenges of not knowing tenants' timeline

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Determine a yearly monetary goal for board members (long term goal for 24-25 school
year)
Investigate marketing company for video / PR company
Meet with Grace to set up Constant Contact marketing email database and outbound
marketing strategy for ongoing engagement and awareness of activities